# "Do you know you could bet on esports & be more confident about winning?

## PROBLEM & GOALS

unaware in denial not confident

what eSports betting is? of whether this is legal about odds of winning

## hypothesis



to bet

users are





increase no. of bets

# increase engagement

trust



MARKET 200 M + SEGMENTATION unique global users

Worldwide market for eSports by region, 2015E

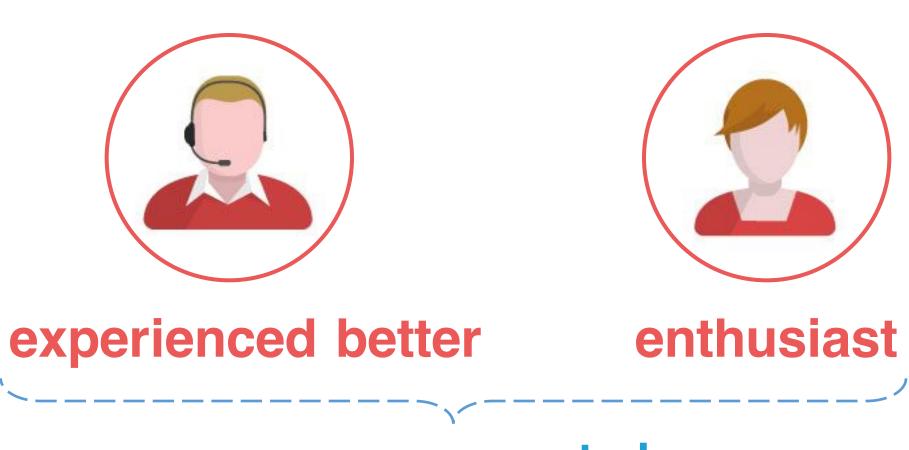






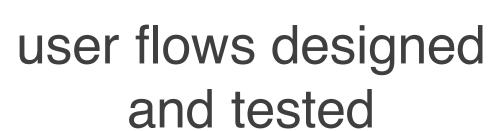
### **USER RESEARCH**

users interviewed and many others observed

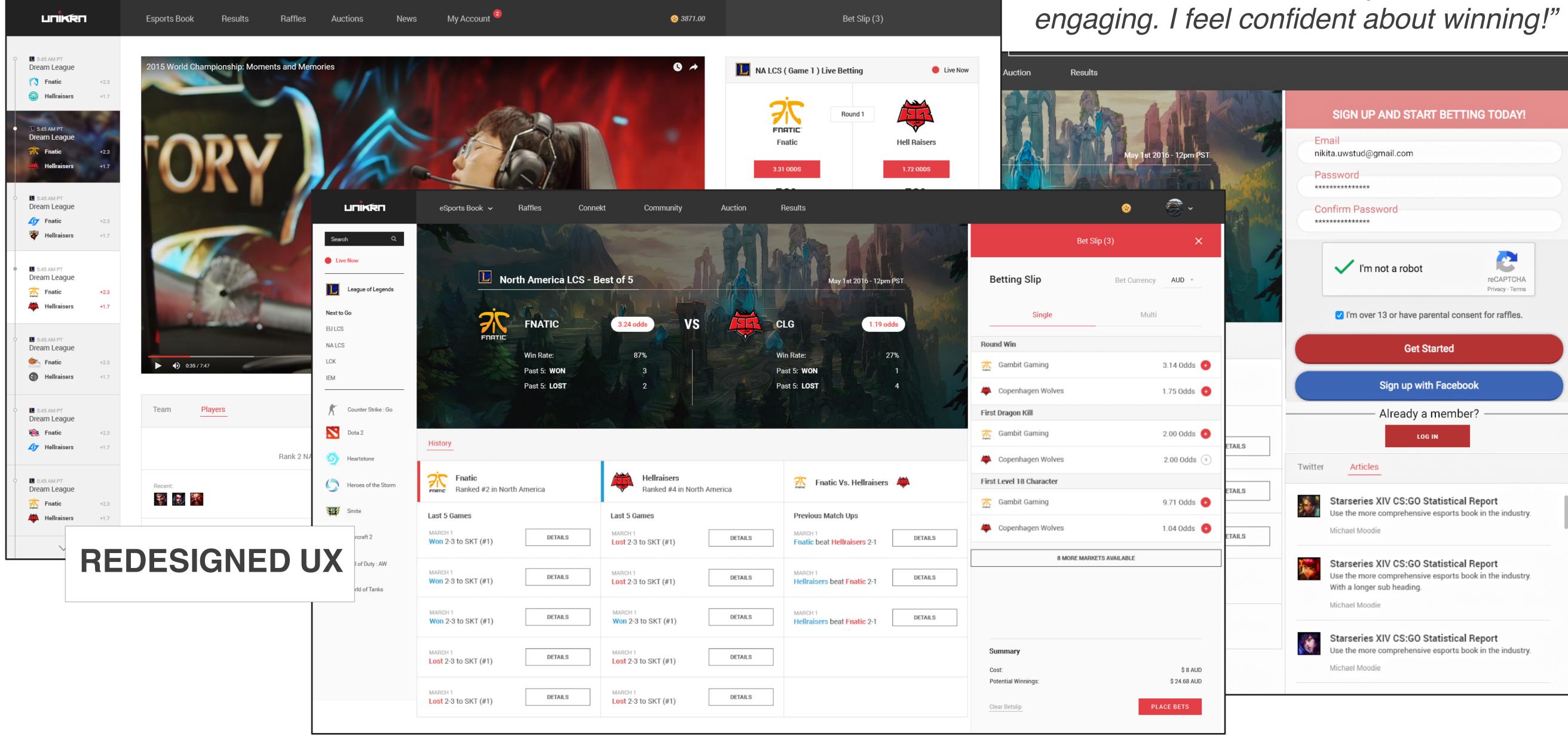


personas created



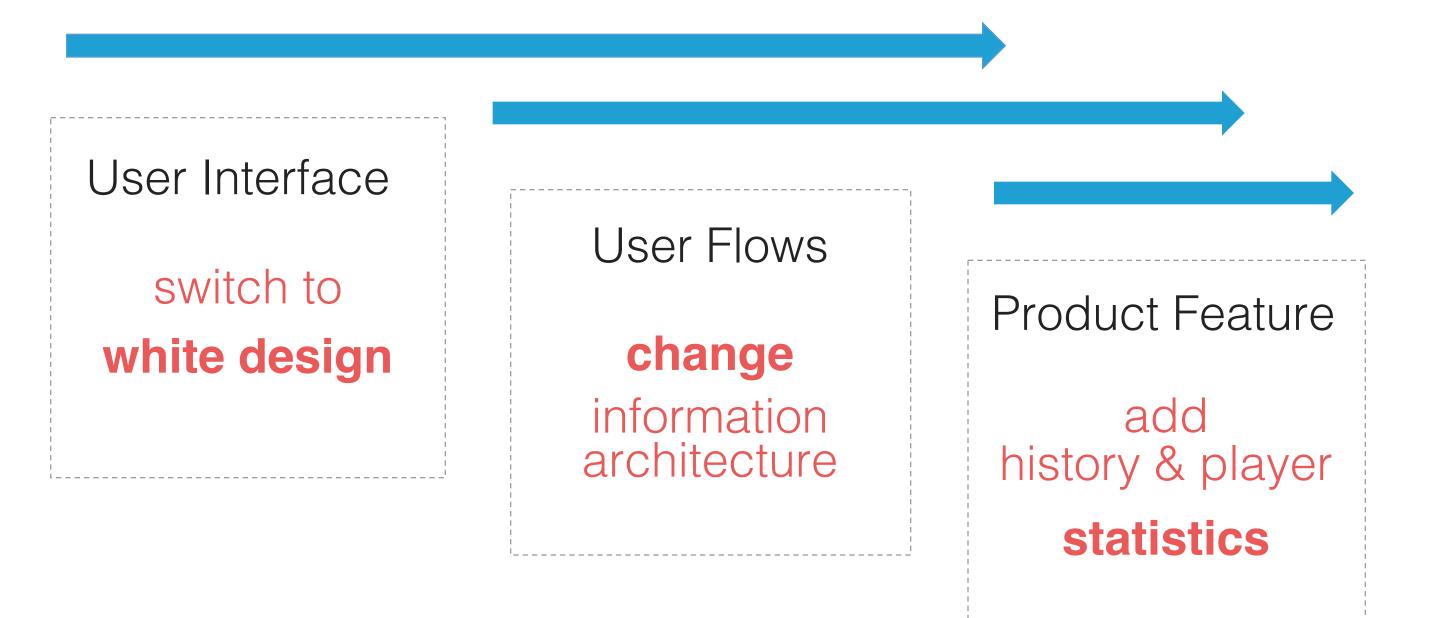


"This new interface is very intuitive and

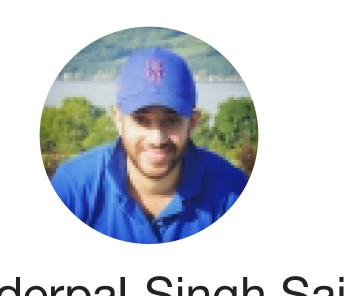


## PRODUCT ROADMAP

UX Mantra = "mobile + social + instant gratification"



#### **TEAM GAME ON!**







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