

LPT CONSULTING LLC

LPT Consulting

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OPPORTUNITY

In the digital age, the success of a business is tied to its ability to leverage technology strategically. This is especially true for small-medium sized businesses (SMBs) who rely on technology to achieve their business objectives. However, SMBs find it challenging to leverage technology without the right technical direction. This capstone project addresses this challenge through the creation of a consulting startup known as LPT Consulting LLC that provides technology consulting and services for SMBs to leverage technology strategically to enhance their business operations.

PROJECT DELIVERABLES

Business Component

- Business Plan
 - Competitive Analysis
 - Marketing
- Business Registration

Technology Component

- Website Development
 - www.lptconsulting.net

COMPANY INFO

Focus: IT Consulting and Services

Location: SeaTac

Vision: Provide innovative services and make a positive impact in society

Tech Advisory

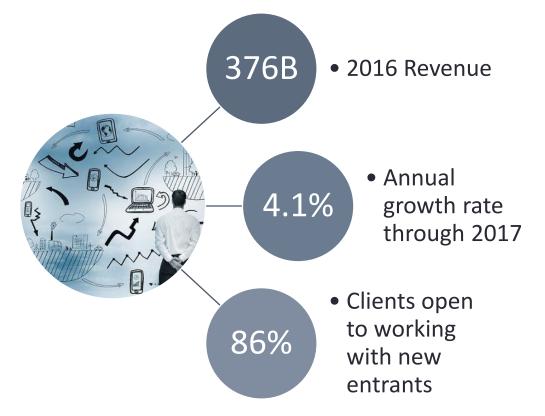
- IT strategy
- alignment Infrastructure/ enterprise architecture
- Data analytics • Cloud/Mobile
- technology Cybersecurity

Tech Solutions

- Software development
- Technical support
- Cybersecurity

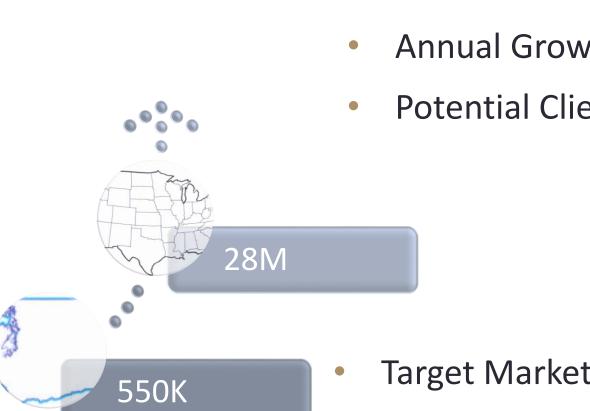
Training

- Employee training
- Technology courses
- Security/risk awareness



Industry Outlook:

- U.S.: 376B Revenue
- Annual Growth: 4.1%
- Potential Clients: 86%



- Target Market: SMBs
- U.S.: 28M
- WA: 550K

FINANCIAL PROJECTION 300,000 250,000 200,000 170,000 150,000 100,000 50,000 50,000 Year 1 Year 2 Year 3 Year 4 Year 5 ■ Cost Projections Revenue Projection

TARGET INDUSTRIES

Food and Beverage

Media and Entertainment

Financial Services

Healthcare

Real Estate

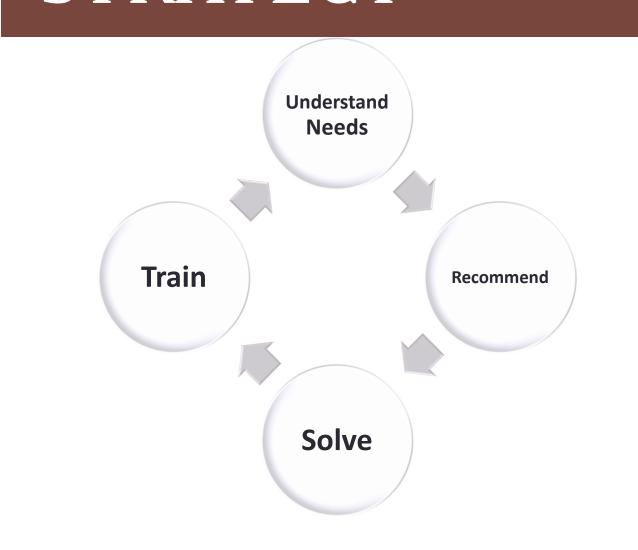
Research and Development

Entrepreneurs and Startups

SERVICE MODEL



STRATEGY



COMPETITIVE ADVANTAGE

Expertise

Value to Customers

Long-term Relationship Building