



**Team MELLA** 









### **Our Team**



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## **Problem Context**

- ~795,000 people suffer from strokes annually in the US
- Stroke is the most common cause of adult disability
- In addition to various disabilities, 70-85% of stroke survivors face some form of body paralysis
- Stroke patients are unmotivated towards their progress
- There is a lack of personalized stroke care, and real-time progress monitoring
- These issues make the current process too **time consuming** and **ineffective** for Doctors, Patients and Caregivers









### **Problem Statement**

How might Stroke Patients achieve rehabilitation so that they can recover & achieve their goals more efficiently?







### Market

With regards to healthcare-related SaaS platforms, and through our interviews with medical professionals, there is a **lack** of online platforms in this field and our solution covers a gap that has so far been **ignored**.





### Research



4 Stroke Doctors



Physical Therapists



Occupational Therapist



Caregivers



Patient

## **Research Insights**

**Medbridge:** A website that allows providers to assign evidence-based, clinical programs to support patients' recovery. Patients receive ongoing reminders and encouragement to complete their rehabilitation program and can track their progress with their provider.



**HEP2Go:** A website containing a library of exercises categorized by part of the body. Each exercise has a name and description of how it should be performed. The provider can add an exercise to a home exercise plan and send this plan to their patient.





The current solutions do not cater towards the specific needs of stroke patients through their functionality and interface, and are only mainly used by rehabilitation therapists for retrieving videos and showcasing exercises.





James Doctor

- Hopes to provide more effective advice to patients
- Thinks that an interactive solution might make the recovery smoother for patients

### **Personas**



**Lucy** Patient

- Recently left inpatient care and is looking for motivation to complete exercises
- Wants a comprehensive guide to complete all her exercises



Mary
Lucy's Caregiver

- Finds it tough managing her own life and Lucy's.
- Want to find ways to keep track of everything easily



## **Our Solution**



To address the problems with stroke rehabilitation, we've created a web application, inStroketor, that digitizes & streamlines stroke rehabilitation for patients post-stroke.

inStroketor provides patients with a **digitalized and individualized** rehabilitation progress plan, the ability to **walk through rehabilitation exercises** step-by-step, and resources to **connect** with other stroke patients nationwide.

Our focus is on ensuring transparency regarding at-home rehabilitation, while also enabling effortless monitoring of exercise progress. With many current stroke rehabilitation methods being inefficient and unmotivating for many stroke patients, **inStroketor is a convenient solution that encourages accurate rehabilitation practices.** 

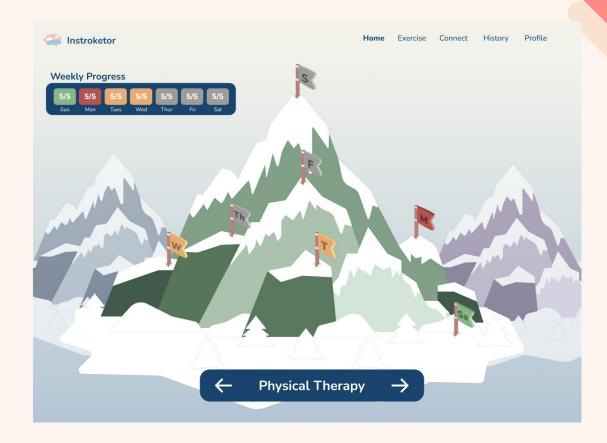


# **Key Features - Patient Side**

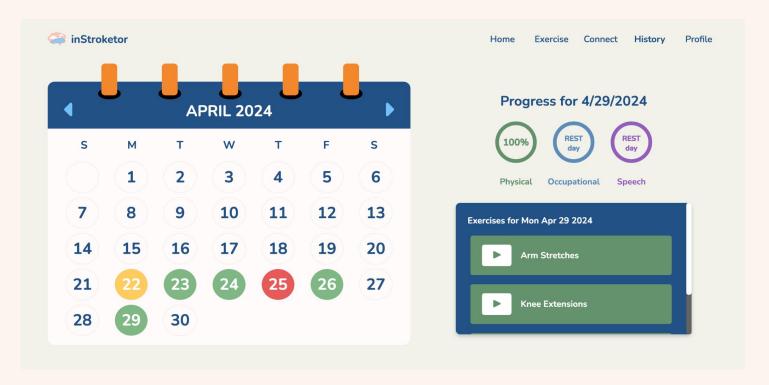
### **Home Page**

inStroketor aims to provide a convenient solution for patients and their doctors to successfully carry out the stroke rehabilitation process, while ensuring that all stakeholders with varied conditions are helped.

Though the home page, a patient can see their weekly progress based on the status bar and mountain flags, in the specific category (physical, occupational, and speech) that their choose.

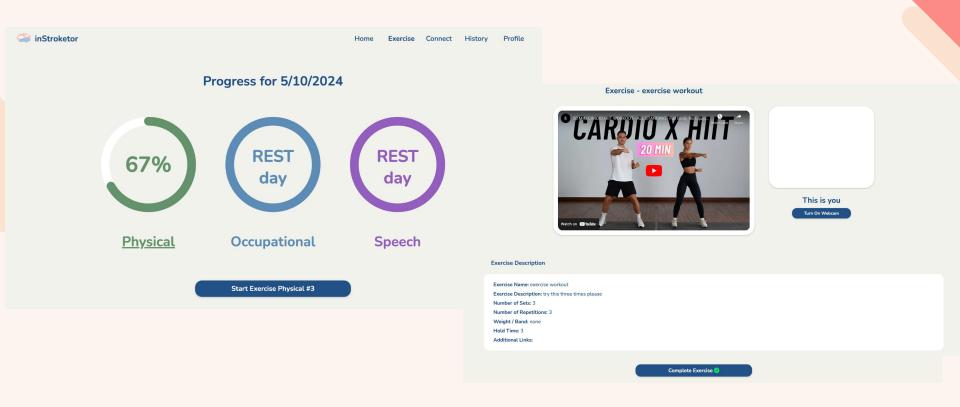


## **History Page**

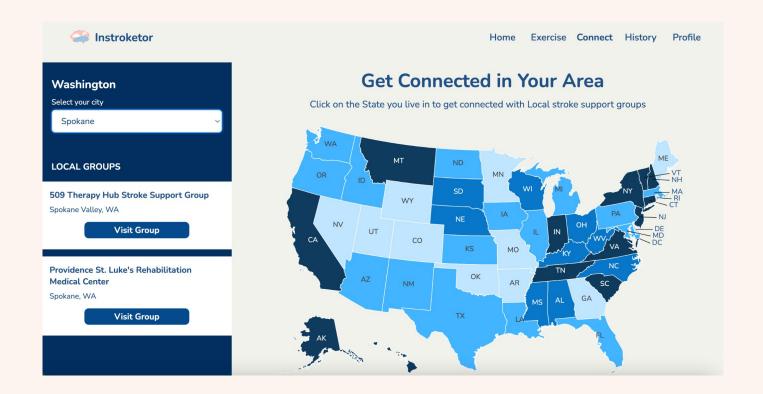


The history page allows the patient to view their status for any day, simply by clicking on it. The progress is evaluated on three metrics, and displayed. Additionally, they're able to also see the exercises assigned on that day, for reference.

## **Exercise Page**



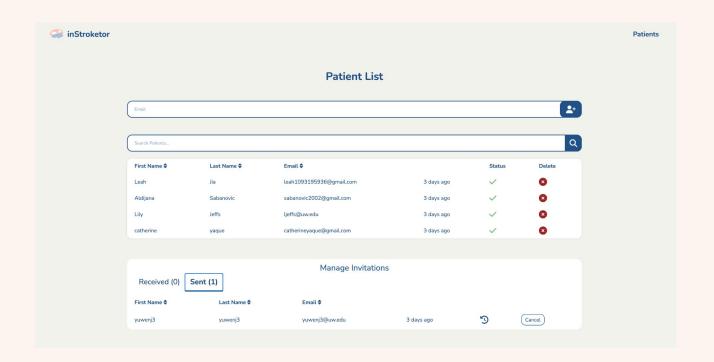
The exercise page shows real-time progress about user's exercises and shows a video to follow. There's also a description and a live webcam feed to assist with exercises.



### **Connect Page**

And lastly, we created a map for users to connect with other users & communities within their area within just a few clicks.

# **Key Features - Therapist UI**

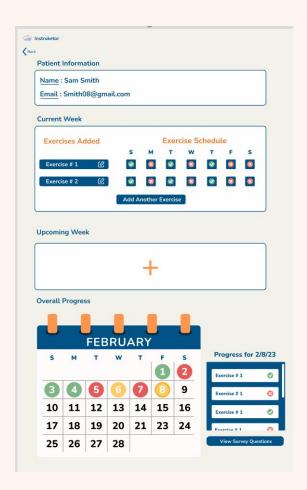


# **Therapist Side**

## **Patient Page**

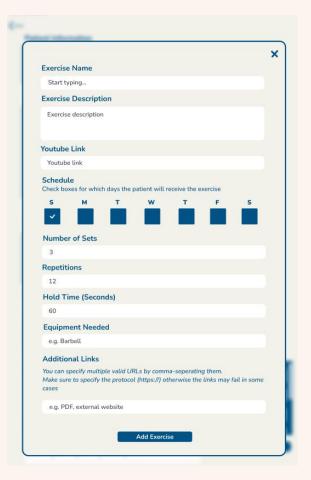
To enhance the management of therapy schedules, we've implemented a user-friendly feature in inStroketor that allows therapists to easily add or edit exercises. Therapists can assign exercises across multiple days, and each assignment is clearly displayed, allowing for quick adjustments as needed.

Additionally, the system provides a detailed calendar view that helps therapists monitor a patient's progress. This includes the ability to see completed exercises and patient feedback at a glance. Insights gained from this data can be seamlessly integrated into future planning, ensuring that therapy sessions are responsive to the patient's recovery trajectory.



### **Add Exercise**

To provide a comprehensive exercise experience, our platform allows therapists to input detailed exercise instructions, including descriptions and video links. Therapists can also specify the days on which each exercise should be performed, ensuring that patients have all the information they need to successfully complete their exercises at home. This feature is designed to enhance patient engagement and support effective recovery.



# **Key Concepts**



#### **Accessible Healthcare**

inStroketor is accessible to anyone with an internet device and medical professional who can prescribe exercises.



#### **Individualization**

Each exercise plan is catered to an individual patient's recovery needs.



### Community

Patients can connect with other patients in the area to discuss their journeys and encourage motivation.



### **Progress Tracking**

Patients and therapists can monitor progress and feedback to ensure proper recovery.

## **User Testing and Validation**



Stroke Doctor



Physical Therapists



Occupational Therapist



Caregivers



15
Patients

### **User Testing and Validation**

100%

of stakeholders we interviewed expressed interest in using inStroketor

"Your idea is terrific. I've never used such a tool before or know of any like it. I think many stroke patients including myself would benefit from it." - Joey M., 65, Stroke Patient

"This application is exciting and different from others because of its adaptability. It is personalized based on a patient's specific needs, has a simple UI, simplifies rehab process, and allows people to do rehab without cost and time factors." - Catherine U., 32, Physical Therapist



### **Ethical Considerations**

### **Initial Values**

inStroketor aims to provide a convenient and cost-effective solution for patients and their doctors to successfully carry out the stroke rehabilitation process, while ensuring that all stakeholders with varied conditions are helped.

### **Ethical Concerns**

Ensuring that we are HIPAA compliant and are handling user data safely is one of our highest priorities.

Additionally, serving all related stakeholder groups and respecting their diversity is key for us, and something we intend to work out meticulously.

### **Positive Impact**

By adding features such as webcam to allow patients to follow their exercises, as well as increasing color contrast and simplifying ease of use, we have been able to improve the experience for potential users.

We intend to integrate customer feedback as we move into future phases to provide more positive impact.





# **Next Steps**

Verify HIPAA and ADA compliance and conduct beta testing to further refine product

Participate in a business accelerator program

Register inStroketor as a C-Corp

Partner with healthcare organizations to increase customer base

Release and promote inStroketor to the public

6 Scope out future vertical expansion opportunities





## Scaling inStroketor

#### **Marketing Focus**

Promote inStroketor at digital health conferences and startup showcases (e.g. Hollomon Health Innovation Challenge, Rock Health Summit)

Introduce to healthcare organizations and partner to conduct clinical research trials

#### Sales Process

Sell product at both an individual and organizational level

Customers include hospitals, rehabilitation therapy clinics, and private practices

Flexible pricing models of subscription-based models, volume discounts, or customized pricing packages

### User Expansion

Utilize the existing framework of the platform to begin supporting a diverse range of health conditions requiring rehabilitation beyond stroke

Build product into existing services such as Epic's MyChart

#### Advancements

Integrate machine learning algorithms into site to suggest exercises to therapist for patient to do

Film all rehabilitation tutorial videos ourselves to offer a more comprehensive and practical library









