

Categorization: Generating Clusters of Related Businesses



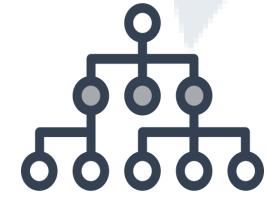
The Problem

For exploratory analysis of businesses in an industry, it is cumbersome to find trends between companies sharing similarities. A fast accurate clustering and visualization tool can save investors significant time and money



The data is displayed in a tabular format which is tedious and difficult to analyze when there are more than a 100 KPIs and more than 17000 companies within a single space.

There is no understanding of why or how companies are similar to each other. A visualization communicates a sense of hierarchy and comparison can also easily convey trends in an industry.



10,000 Businesses

Spread over 20 KPIs each having combinations of....

50

200

30

Investors

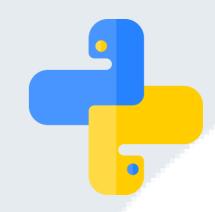
Verticals

Statuses

With 70 Financing Deals

Including.. Corporations Mergers Acquisitions Early Stage VC Buyout LBO Accelerators General Debt PE Growth Expansion Angel (Individual) Senior Debt IPO Reverse Merger PIPE Seller Notes Bonds Loans Dividend Recapitalization Second Lien Mezzanine VC Later Stage Share Repurchase Convertible Debt Out of Business Platform Creation Second Transactions Crowdfunding... Reduced to groupings optimized for <5% noise and then

visualized as <10 Clusters in 1 Frame using...









The Solution

Raw Data

Importing 10,000+
rows of data of
tabular format and
checking for
inconsistencies.



Customize

Cleaning 50+
feature values
according to
business domain

Fine Tune

Reducing data to less than 10 clusters and noise less than 5% using HDBSCAN





Visualize

Visualize results as an intuitive interface with filters for segmentation